Summit Foundry Group

summitfoundrygroup.com • signals@summitfoundrygroup.com • Denver, CO, working nationally

FOR PRIVATE EQUITY, GROWTH-EQUITY, AND VENTURE FIRMS

Technical diligence and advisory, from a sitting CTO.

I'm Eric Wood, CTO at LINQ. Before that I ran technology at Cordance, a software holding company where I led diligence and integration on more than ten acquisitions, and at MyFitnessPal through its carve-out to Francisco Partners. Summit Foundry Group is the small practice I run alongside my day job.

20+	**10+**	**0→100+**	**6+**
years as CTO / engineering leader	acquisitions diligenced and integrated	engineers hired and led	years in PE-backed companies

WHERE I CAN HELP

PRE-DEAL

Technical diligence

An assessment of the architecture, the team, and the main risks, scheduled around your IC date.

FIRST 100 DAYS

Your team runs the plan

The register is written to become the 100-day plan. Your operating team or the incoming CTO runs it; I stay available to them.

HOLD PERIOD

Advisory

A few hours a month where a sitting CTO's judgment is useful: reviews, hiring, board read-outs.

EXIT

Sell-side review

A buyer's-eye read on the technology six to twelve months before a process.

ENGAGEMENTS

Technical due diligence

Two to three weeks, scheduled around IC. Architecture, team, security, cloud cost, and a risk register with cost and time to fix, written to become the draft 100-day plan. One at a time.

Advisory

A few hours a month for a firm or a portfolio company: technology reviews, CTO hiring scorecards and interviews, board read-outs, add-on integration planning, sell-side preparation, and second opinions on expensive decisions.

Summit Foundry Group is a small practice I run alongside my role as CTO at LINQ. I take one diligence at a time, or one or two advisory relationships, and I'll tell you on the first call if I'm full.

TRACK RECORD

Cordance: diligence and integration across a portfolio

Technical diligence and post-close integration for more than ten SaaS acquisitions, with a shared data platform live within 30 days of each close and quote-to-revenue automated across the integrated companies.

Aceable: running engineering at a growth-stage consumer SaaS

CTO through a period of organizational change: DORA metrics across around 50 engineers (deployment frequency up, cycle time down), better observability and CI/CD across mobile and web, and a rebuilt data warehouse and BI stack.

MyFitnessPal: carve-out to Francisco Partners

Ran the technical side of the divestiture from Under Armour: $20M+ of infrastructure migrated with zero downtime and ahead of schedule, AWS spend down 25%, engineering scaled to around 100.

Under Armour: platform consolidation at scale

Three orchestration systems consolidated onto one Kubernetes platform behind $1B+ of revenue, and a customer data platform handling hundreds of millions of transactions a day.

HOW I WORK

Written findings, short

A readout the deciders can read in fifteen minutes, with the evidence in an appendix for the people doing the work.

Operator's lens

I run an engineering organization today. Findings come with a cost, a time, and an owner.

Replaceable by design

The register is built to hand over. The team shouldn't need me afterwards.

ENGAGEMENT MODEL

Diligence and defined projects

Scoped and priced as a block of hours with a written output: a diligence, a sell-side review, a CTO search, an integration plan.

Advisory retainer

A monthly retainer for a standing slot and email access in between. Three-month minimum. Pricing is discussed on the first call.

ERIC WOOD

CTO at LINQ. Previously CTO at Cordance and Aceable, VP Engineering at MyFitnessPal through its carve-out from Under Armour to Francisco Partners, Senior Director at Under Armour (platform consolidation behind $1B+ of revenue), and eight years at IBM in identity and security. BS and MS in Computer Science, Cal Poly. linkedin.com/in/ejwood

START A CONVERSATION

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